

Stock Code: 4739

# Coremax Group

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## Coremax Corporation 2017 Q3 Investor Conference

Presented by : Dennis Weng  
Date : 2017.11.7



## Safe Harbor Notice

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The presentation and discussion contain certain forward-looking statements with respect to the results of operation, financial condition and current expectation. The forward-looking statements are subject to known and unknown uncertainties and risks that could cause actual results to differ materially from those expressed or implied by such statements. Such risks and uncertainties include but are not limited to the impact of competitive products and pricing, ability to ramp new products into volume, industry wide shifts in supply and demand for products, industry overcapacity, availability of manufacturing capacity, financial stability in end markets, and other risks.

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# Agenda

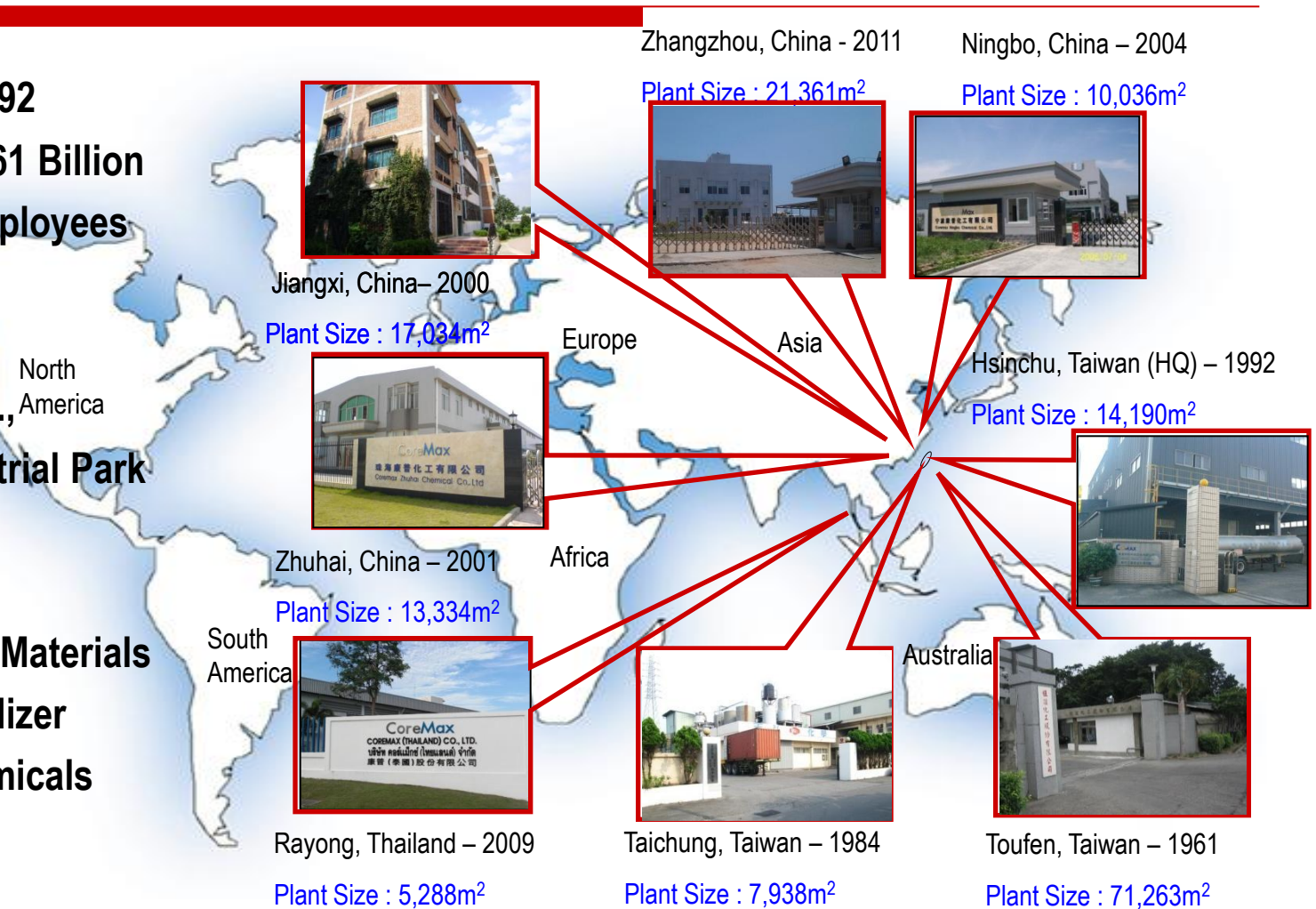
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- Company Profile
- Group Structure
- 2017 Q3 Financial Results ( Certified by Accountant )
  - **Consolidated Statements of Comprehensive Income**
  - **Sales Breakdown by Products**
  - **Consolidated Gross Margin**
  - **Consolidated Operating Expenses**
  - **Consolidated Operating Income**
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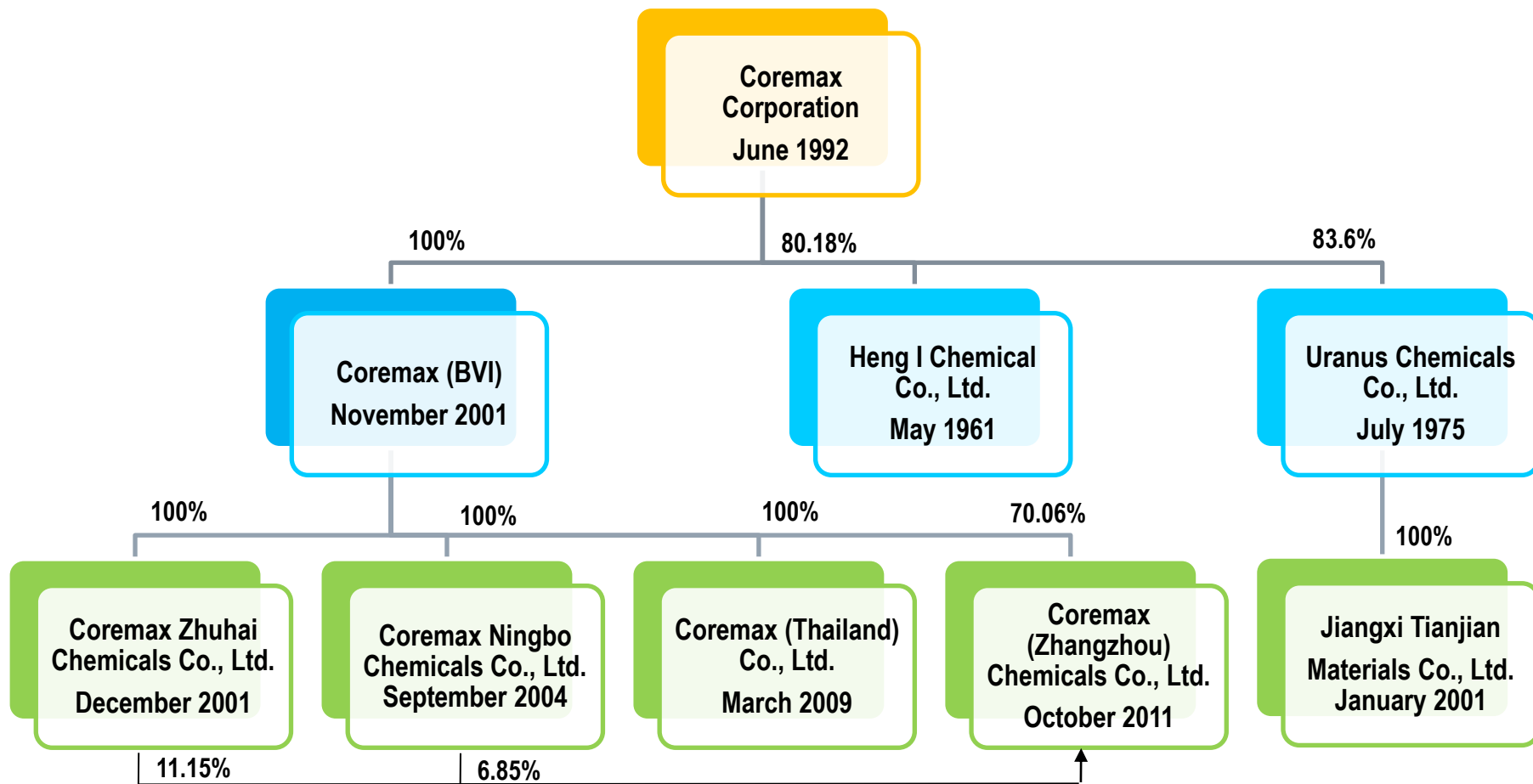


# Company Profile

- **Founded in 1992**
- **Capital:NTD8.61 Billion**
- **Number of Employees**  
**376 Persons**
- **Head Office**  
**11 Wenhua Rd.,**  
**North America**  
**Hsinchu Industrial Park**
- **Main Products**  
**Catalyst**  
**Power Battery Materials**  
**Chemical Fertilizer**  
**Specialty Chemicals**



# Group Structure

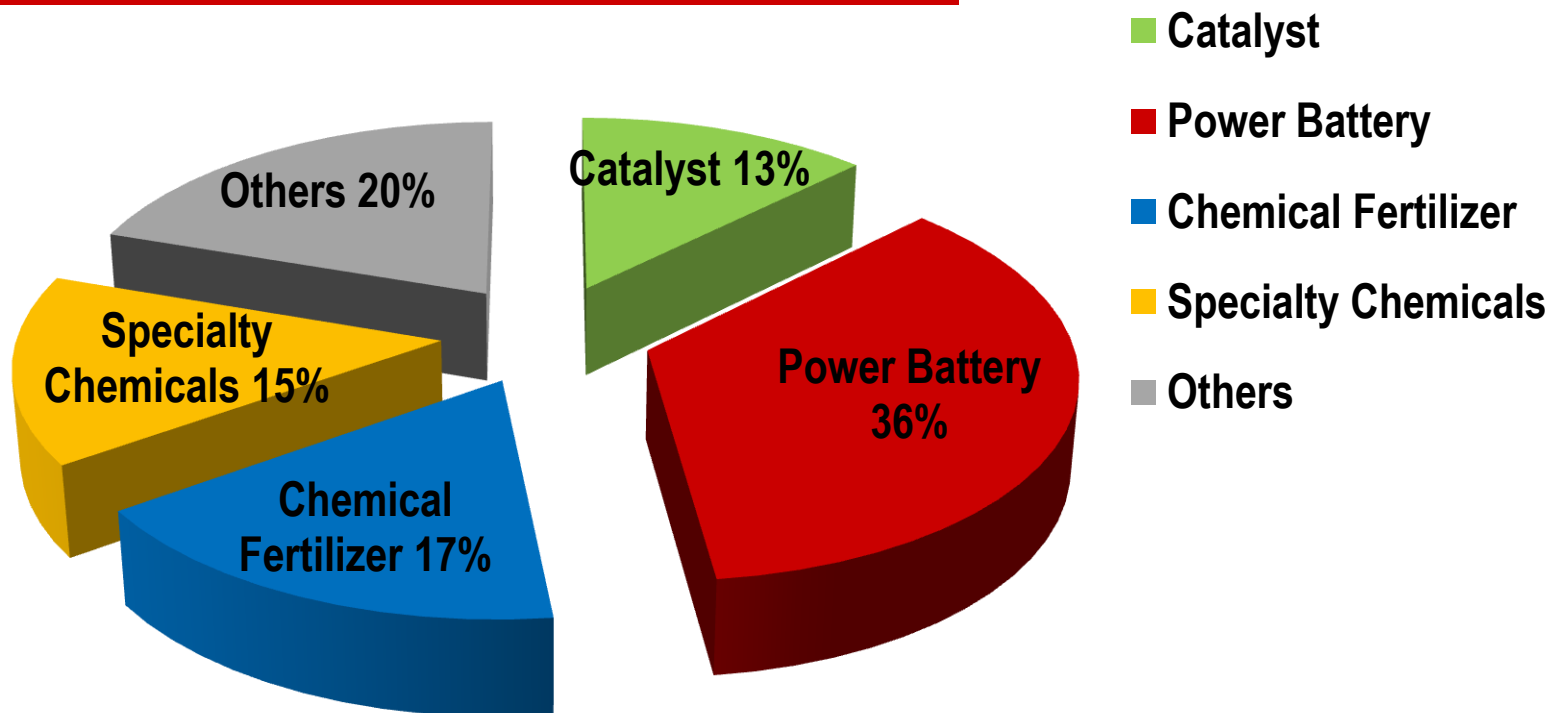


## Consolidated Statements of Comprehensive Income

Unit : NTD Thousand

Item	2017Q1-Q3	2017Q1-Q2	2016Q1-Q3	QoQ	YoY
Sales Revenue	3,656,712	2,359,195	2,982,446	55%	23%
Gross Margin	15%	14%	9%	0.01	0.06
Operating Expenses	165,444	110,652	156,768	50%	6%
Operating Margin	10%	9%	3%	0.01	0.07
Non-operating incomes and expenses	11,022	3,521	154,820	213%	-93%
Net Income	317,604	188,166	212,183	69%	50%
Net Margin	9%	8%	7%	0.01	0.02
EPS	3.92	2.36	2.76	66%	42%

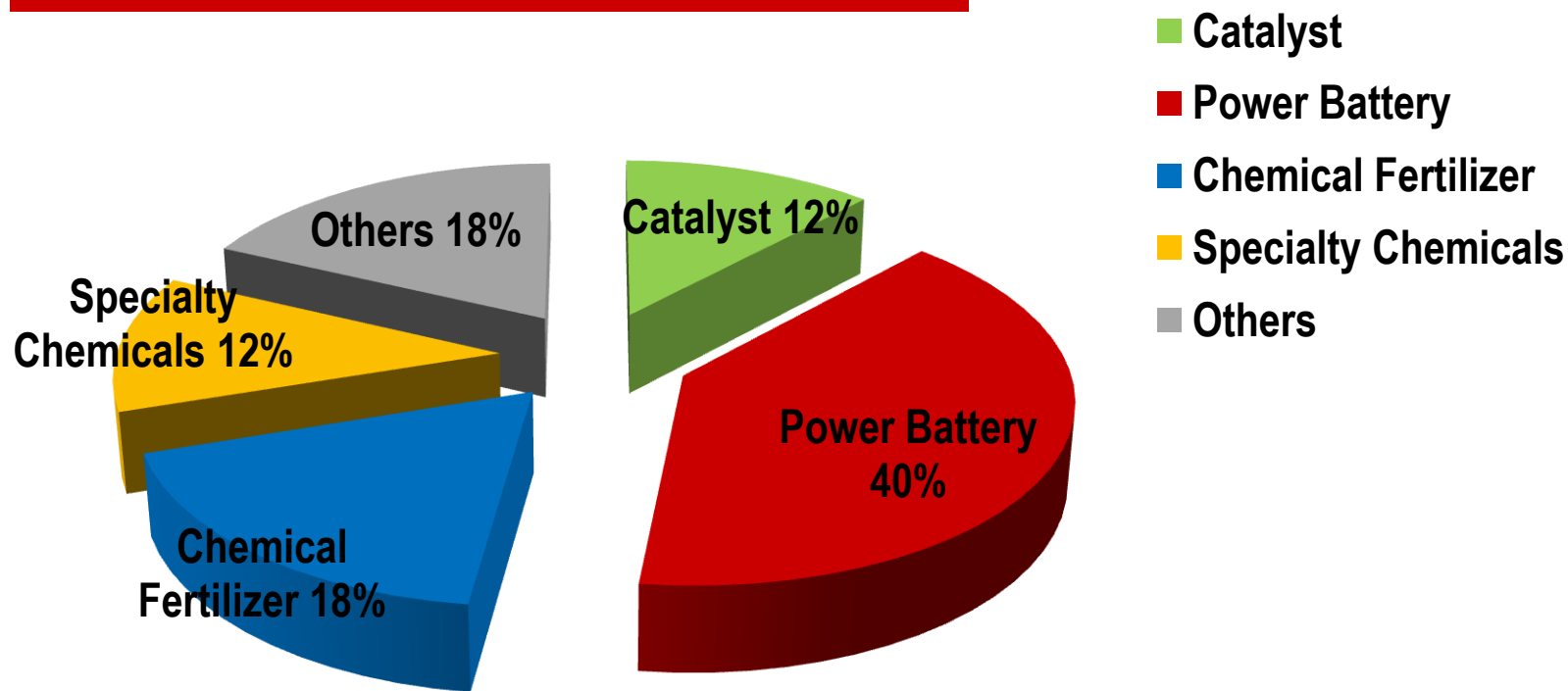
## 2017Q3 Sales Breakdown by Products



Unit : NTD Thousand

Catalyst	Power Battery	Chemical Fertilizer	Specialty Chemicals	Others	Total Sales Revenue
156,109	518,959	232,107	156,686	233,656	1,297,517

# 2017Q1-Q3 Sales Breakdown by Products

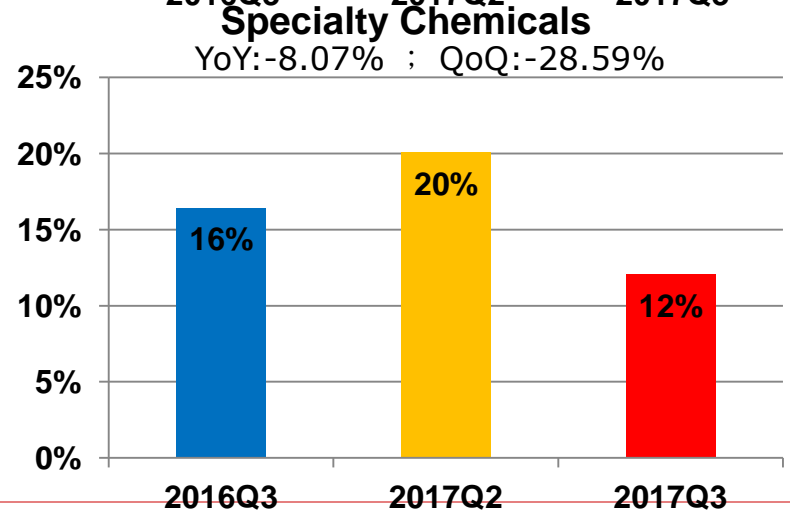
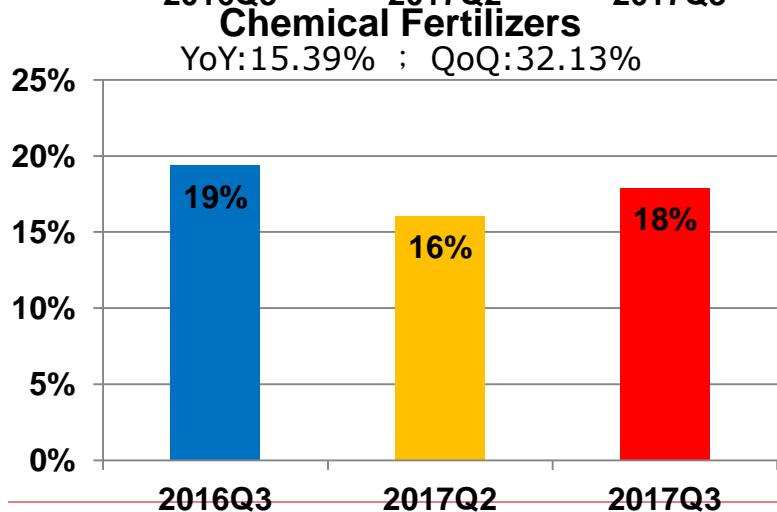
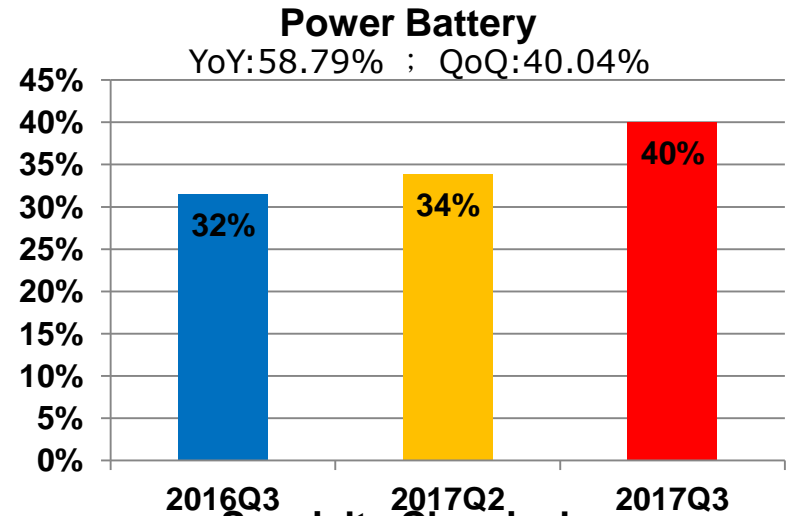
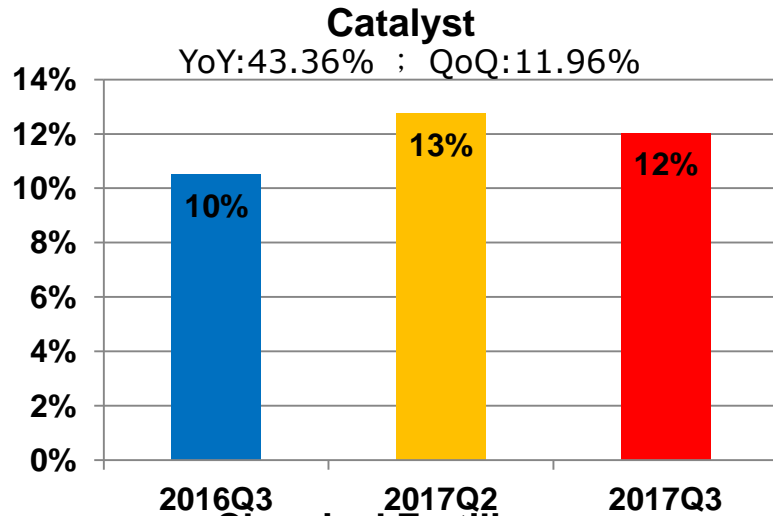


Unit : NTD Thousand

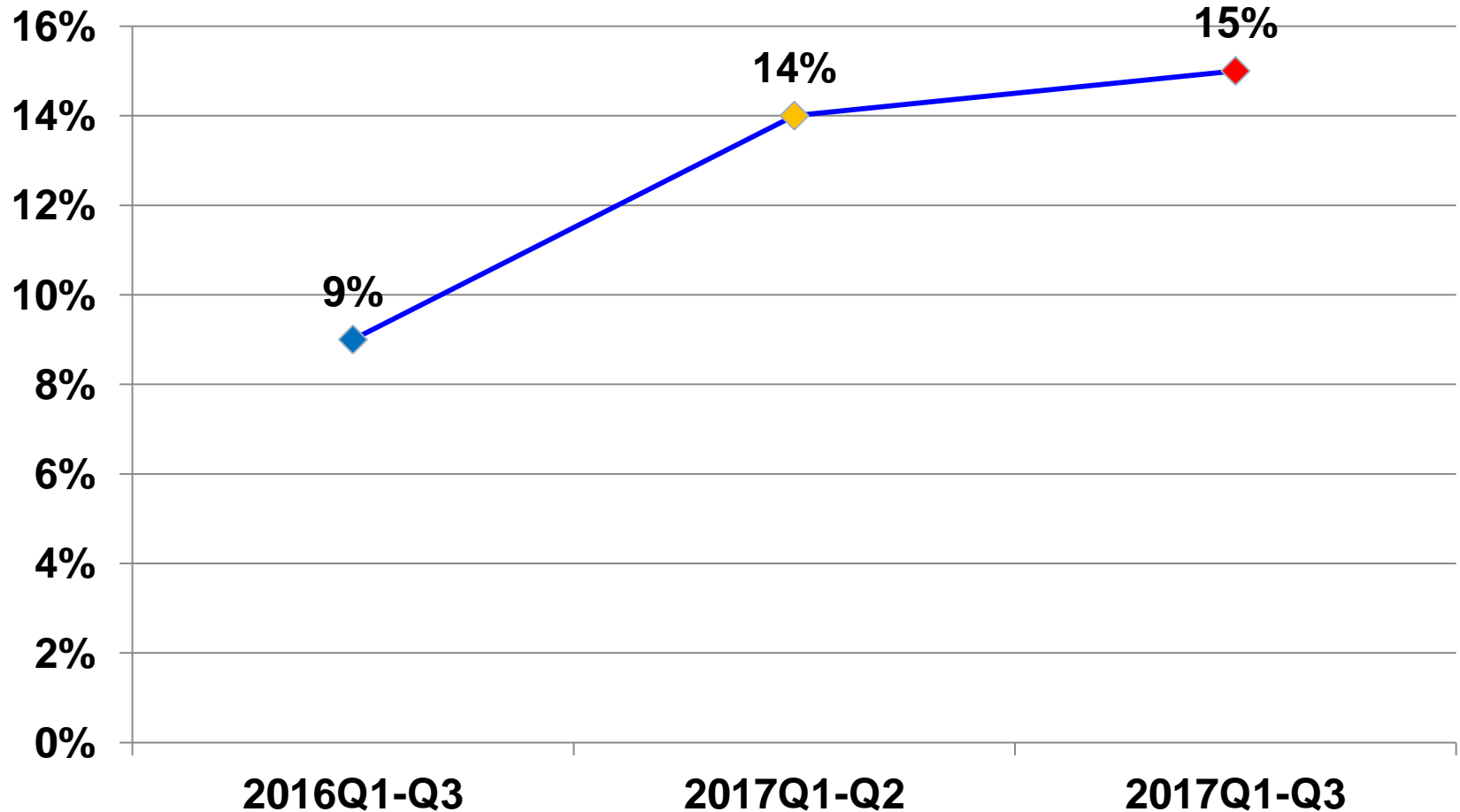
Catalyst	Power Battery	Chemical Fertilizer	Specialty Chemicals	Others	Total Sales Revenue
462,179	1,298,283	623,763	549,224	723,262	3,656,712



# Quarterly Sales Breakdown by Products

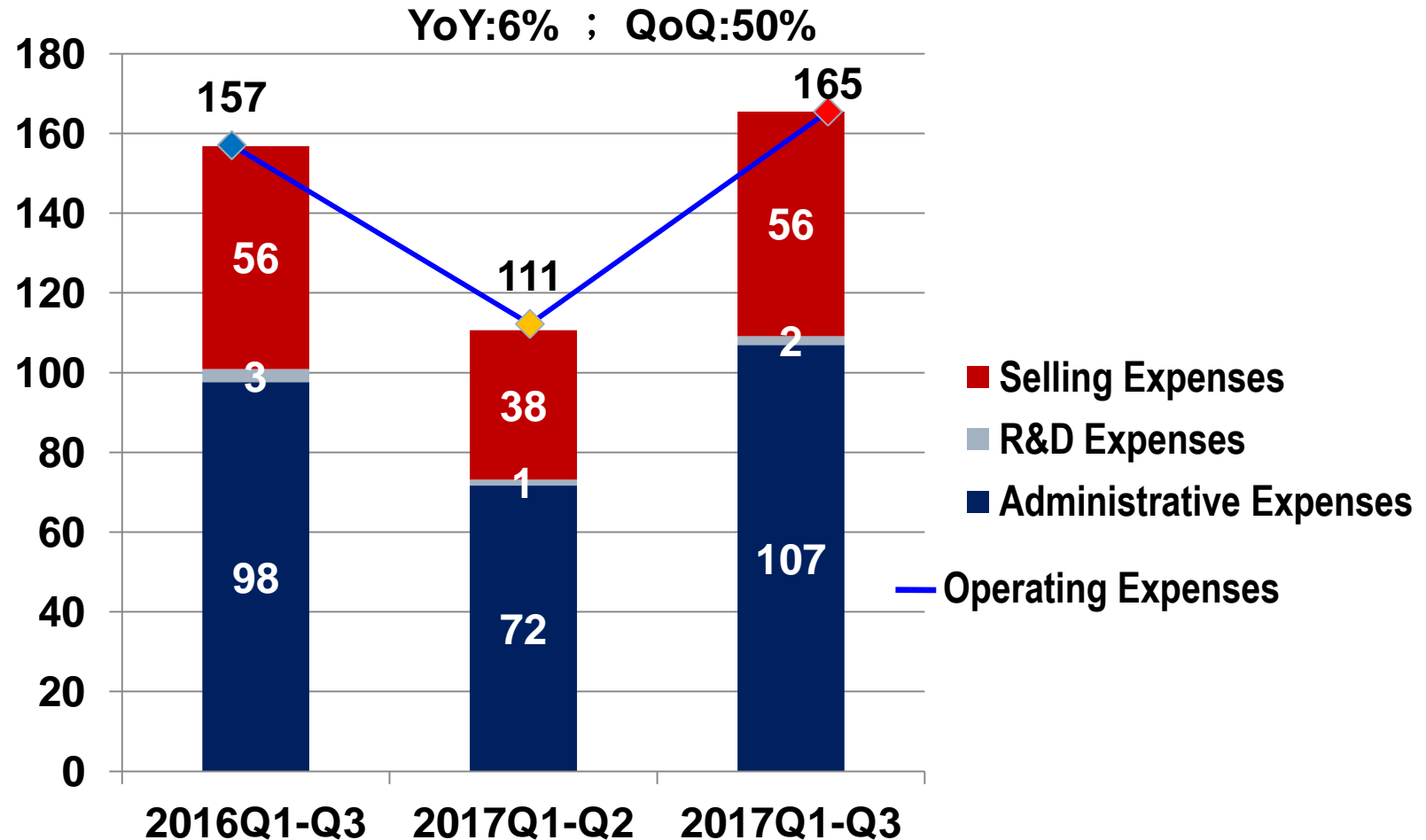


## Consolidated Gross Margin



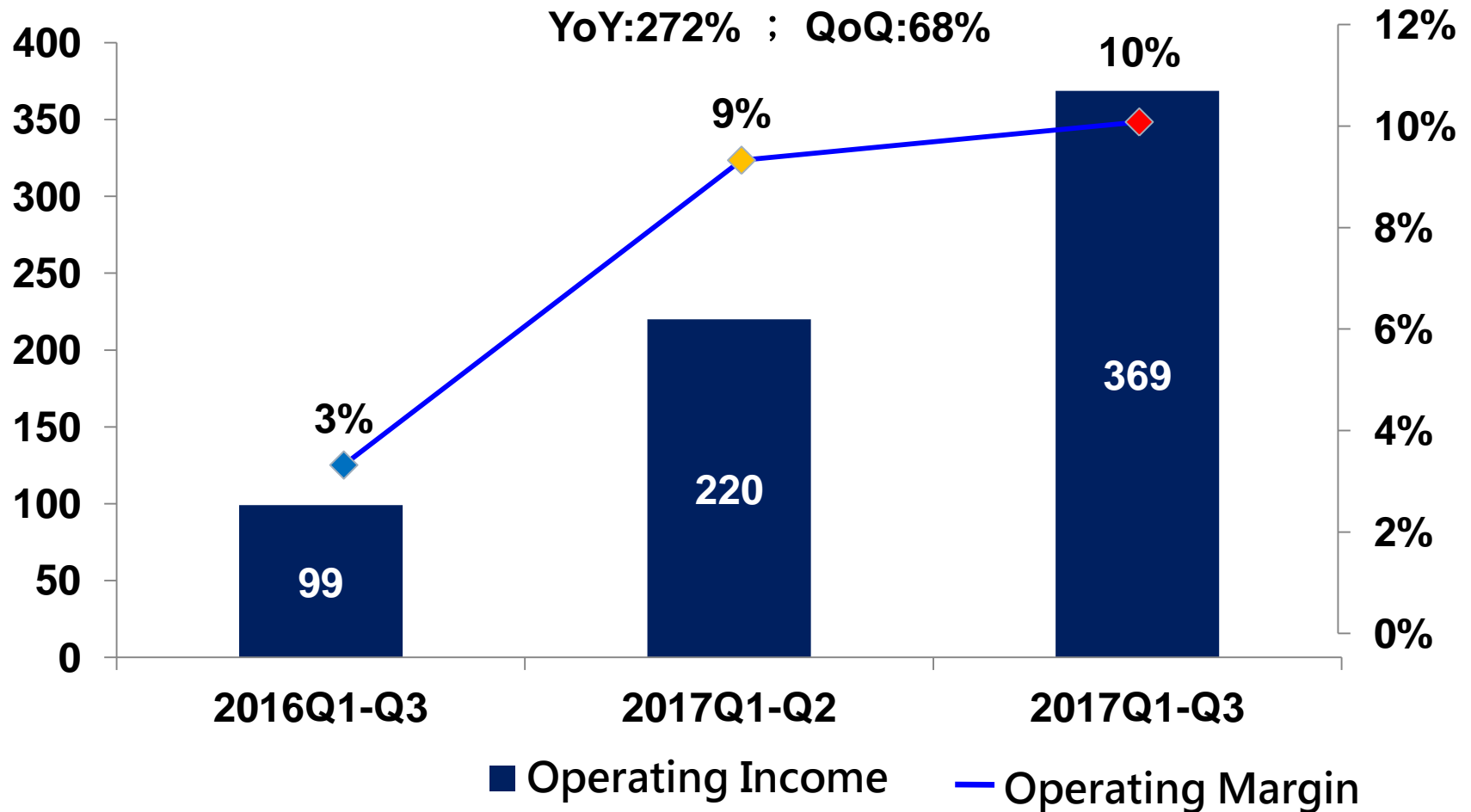
# Consolidated Operating Expenses

Unit : NTD Million



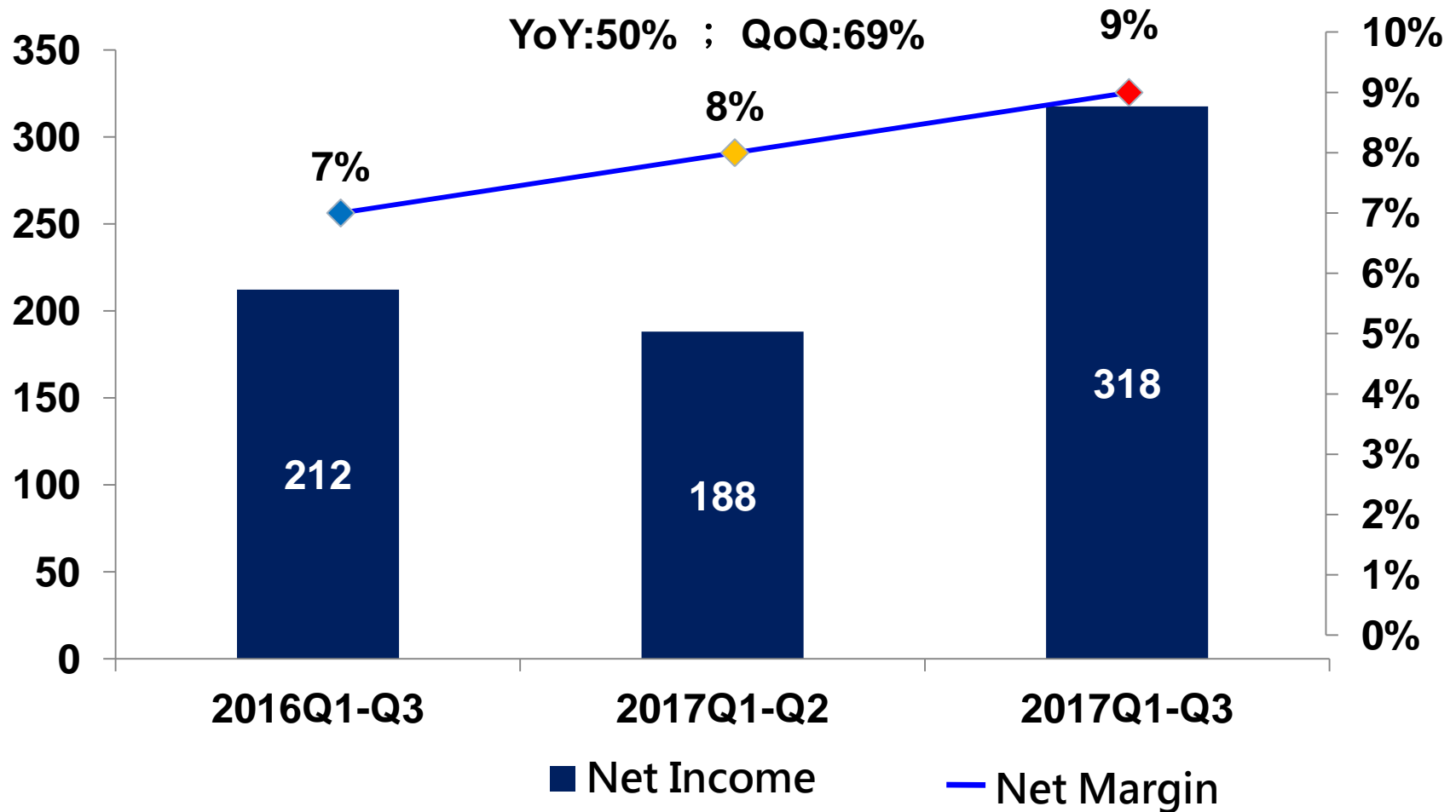
# Consolidated Operating Income

Unit : NTD Million



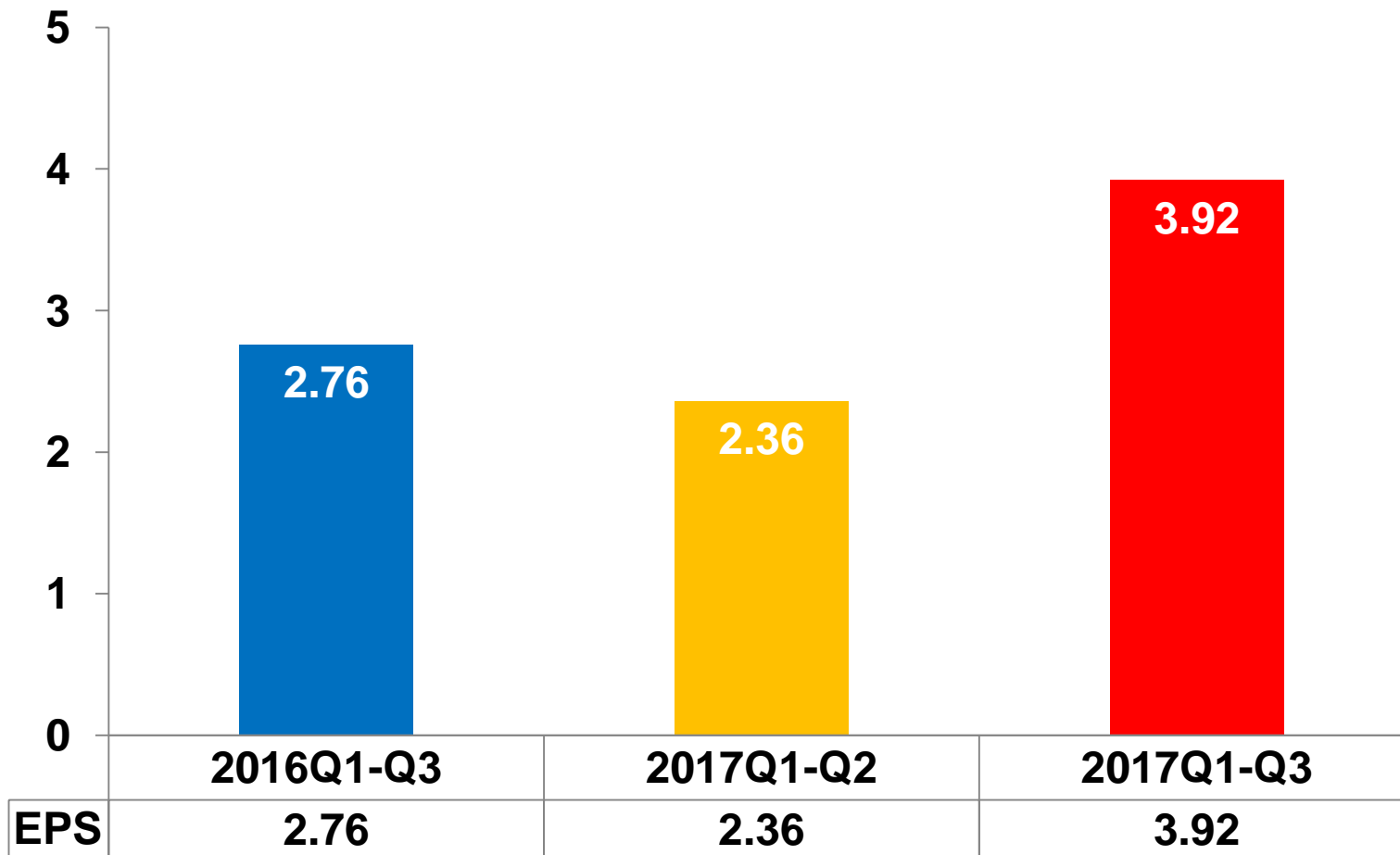
# Consolidated Net Income

Unit : NTD Million



## Consolidated EPS

Unit : NTD



## Important Event

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- At 10/31, # 47392, convertible bond II, roughly NT \$36.2 million has not been converted, the expected conversion shares of about 682,000 shares.

After the \$36.2 million converted, the capital will be NT \$868 million.

- The company's third power battery material production line is operation now, the current production rate is about 50%, still under process adjustment stage.

**CoreMax** *Your Best Choice! Best Partner!*

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**Thank you for your attention!**