

Code : 4739

Coremax Group

Coremax Corporation 2020Q3 Investor Conference

2020.12.25



Safe Harbor Notice

The presentation and discussion is explanation of historical financial statements and operating results.

This document is not and cannot be construed as an offer to purchase or sell securities or other financial products or solicitation of an offer.

Agenda

- Company Profile
- Group Structure
- Financial Results

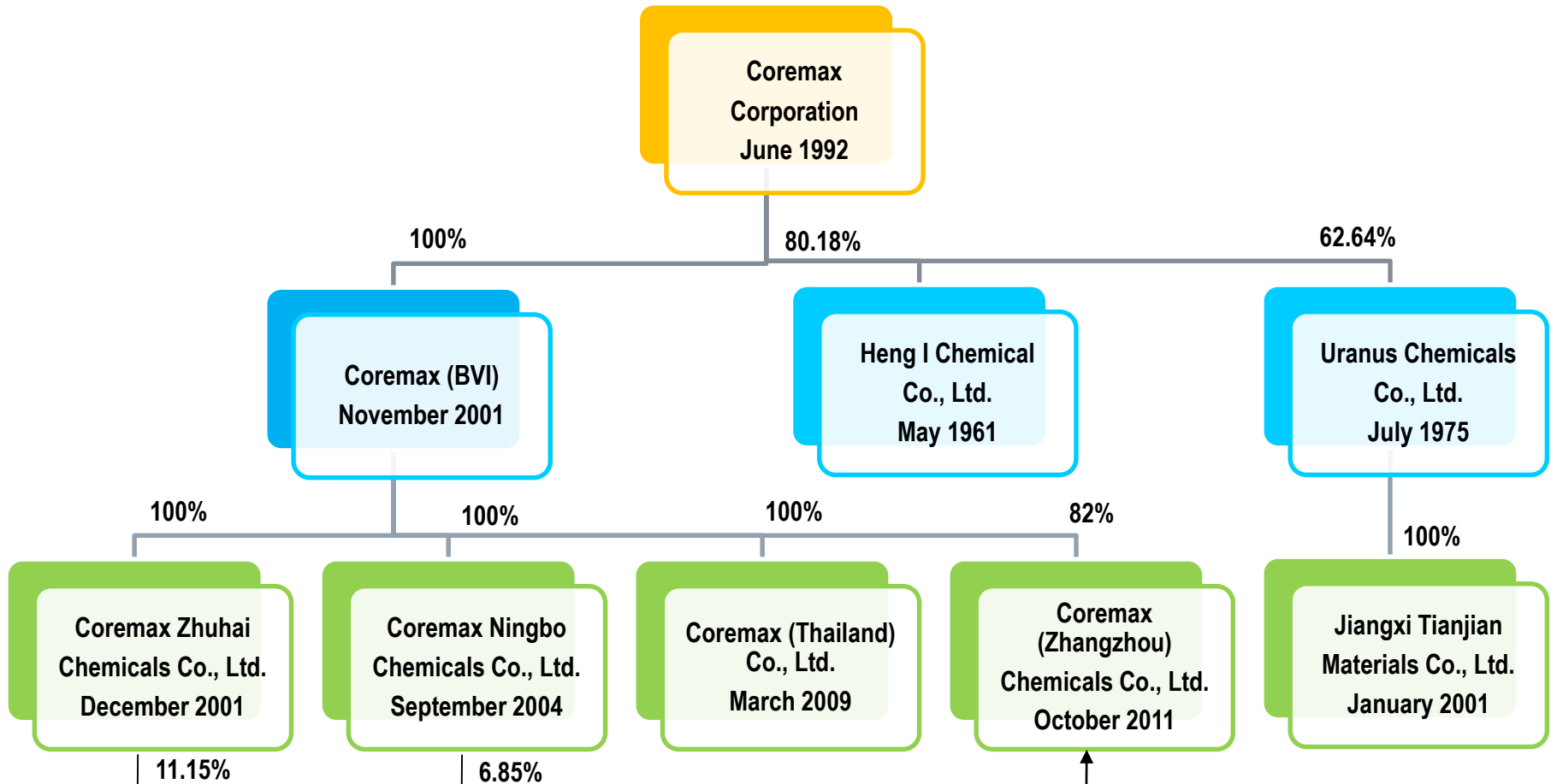


Company Profile

- **Founded in 1992**
- **Capital:NTD 930 Million**
- **Number of Employees
405 Persons**
- **Head Office
11 Wenhua Rd.,
Hsinchu Industrial Park**
- **Main Products**
 - Catalyst**
 - Power Battery Materials**
 - Chemical Fertilizer**
 - Specialty Chemicals**



Group Structure



Financial Results

Unit : NTD Thousand

| Item | 2020Q3 | 2020Q2 | 2019Q3 | Q3oQ2 | YoY |
|------------------------------------|-----------|-----------|-----------|-------|------|
| Sales Revenue | 1,428,279 | 1,232,590 | 1,696,667 | 16% | -16% |
| Gross Profit | 163,193 | 98,930 | 159,456 | 65% | 2% |
| Gross Margin | 11% | 8% | 9% | 3% | 2% |
| Selling expenses | 16,964 | 17,150 | 21,777 | -1% | -22% |
| General expenses | 36,690 | 37,272 | 38,256 | -2% | -4% |
| Research and development expenses | 6,844 | 7,012 | 6,572 | -2% | 4% |
| Operating Expenses | 60,498 | 61,434 | 66,605 | -2% | -9% |
| Net operating income | 102,695 | 37,496 | 92,851 | 174% | 11% |
| Non-operating incomes and expenses | (2,279) | (23,884) | (1,758) | 90% | -30% |
| Net Income before Tax | 100,416 | 13,612 | 91,093 | 638% | 10% |
| Income Tax | (26,942) | (3,332) | (20,267) | 709% | 33% |
| Net Income after Tax | 73,474 | 10,280 | 70,826 | 615% | 4% |
| Shareholds of the parent | 69,403 | 4,037 | 61,943 | 1619% | 12% |
| EPS | 0.77 | 0.04 | 0.68 | 1825% | 13% |

Financial Results

Unit : NTD Thousand

| | 2020.09.30 | % | 2019.12.31 | % | 2019.09.30 | % | QoQ |
|---|------------------|-------------|------------------|-------------|------------------|-------------|-------------|
| Cash and cash equivalents | 684,588 | 10% | 780,158 | 11% | 555,147 | 8% | 23% |
| Notes receivable, Accounts receivable | 561,109 | 8% | 522,346 | 7% | 730,640 | 10% | -23% |
| Inventories | 1,071,406 | 16% | 1,415,401 | 20% | 1,539,133 | 22% | -30% |
| Other current assets | 263,643 | 4% | 218,430 | 3% | 367,209 | 5% | -28% |
| Total current assets | 2,580,746 | 38% | 2,936,335 | 42% | 3,192,129 | 45% | -19% |
| Property, plant and equipment | 3,929,533 | 59% | 3,842,821 | 55% | 3,730,691 | 52% | 5% |
| Other non-current assets | 205,411 | 3% | 189,700 | 3% | 183,579 | 3% | 12% |
| Total non-current assets | 4,134,944 | 62% | 4,032,521 | 58% | 3,914,270 | 55% | 6% |
| Total assets | 6,715,690 | 100% | 6,968,856 | 100% | 7,106,399 | 100% | -5% |
| Short-term borrowings, Short-term notes and bills payable | 1,378,377 | 21% | 1,255,468 | 18% | 1,412,623 | 20% | -2% |
| Notes payable, Accounts payable | 108,899 | 2% | 195,356 | 3% | 204,169 | 3% | -47% |
| Other current liabilities | 324,370 | 5% | 440,464 | 6% | 323,276 | 5% | 0% |
| Total current liabilities | 1,811,646 | 27% | 1,891,288 | 27% | 1,940,068 | 27% | -7% |
| Long-term borrowings | 693,312 | 10% | 707,312 | 10% | 831,684 | 12% | -17% |
| Other non-current liabilities | 315,005 | 5% | 317,317 | 5% | 310,909 | 4% | 1% |
| Total non-current liabilities | 1,008,317 | 15% | 1,024,629 | 15% | 1,142,593 | 16% | -12% |
| Total liabilities | 2,819,963 | 42% | 2,915,917 | 42% | 3,082,661 | 43% | -9% |
| Total equity | 3,895,727 | 58% | 4,052,939 | 58% | 4,023,738 | 57% | -3% |

Financial Results

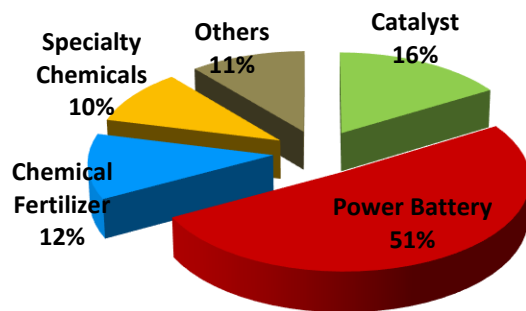
Unit : NTD Thousand

| | ~2020Q3 | ~2019Q3 | QoQ |
|---|-----------|-----------|-------|
| Net cash flows from operating activities | 501,631 | 593,908 | -16% |
| Depreciation | 203,672 | 174,528 | 17% |
| Inventories | 369,726 | 121,531 | 204% |
| Other non-current assets | (71,767) | 297,849 | -124% |
| Net cash flows from investing activities | (448,833) | (553,147) | -19% |
| Acquisition of property, plant and equipment | (348,323) | (305,948) | 14% |
| Net cash flows from financing activities | (200,058) | (264,308) | -24% |
| Issuance of new shares for cash by subsidiaries | 0 | 105,168 | -100% |
| Effect of exchange rate changes on cash and cash equivalents | (4,831) | 9,119 | -153% |
| Net decrease in cash and cash equivalents | (152,091) | (214,428) | -29% |

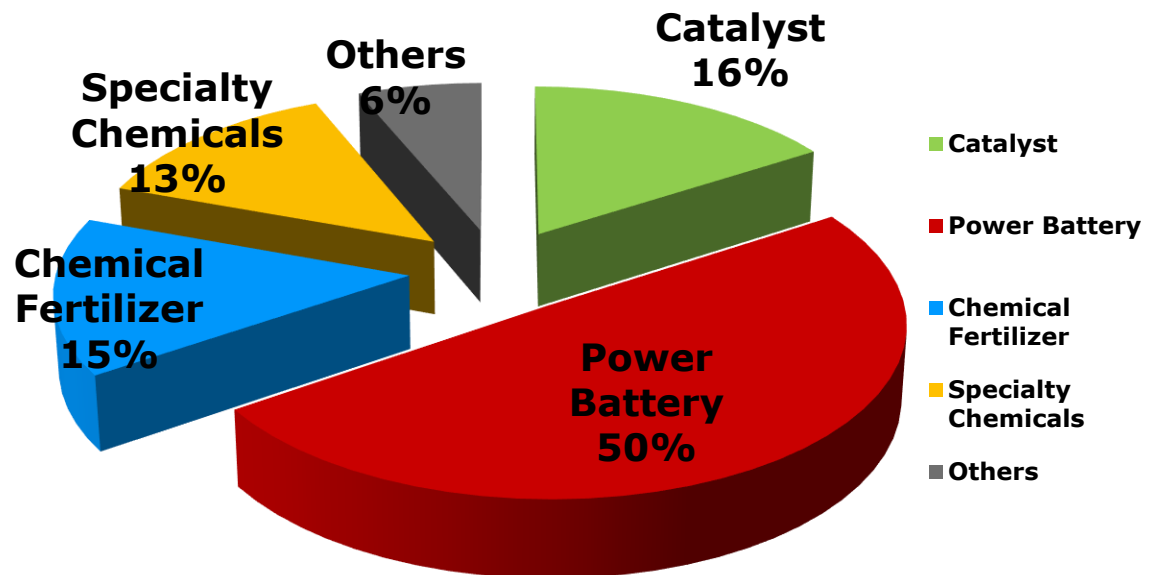
Financial Results

Unit : NTD Thousand

2019Q3



2020Q3

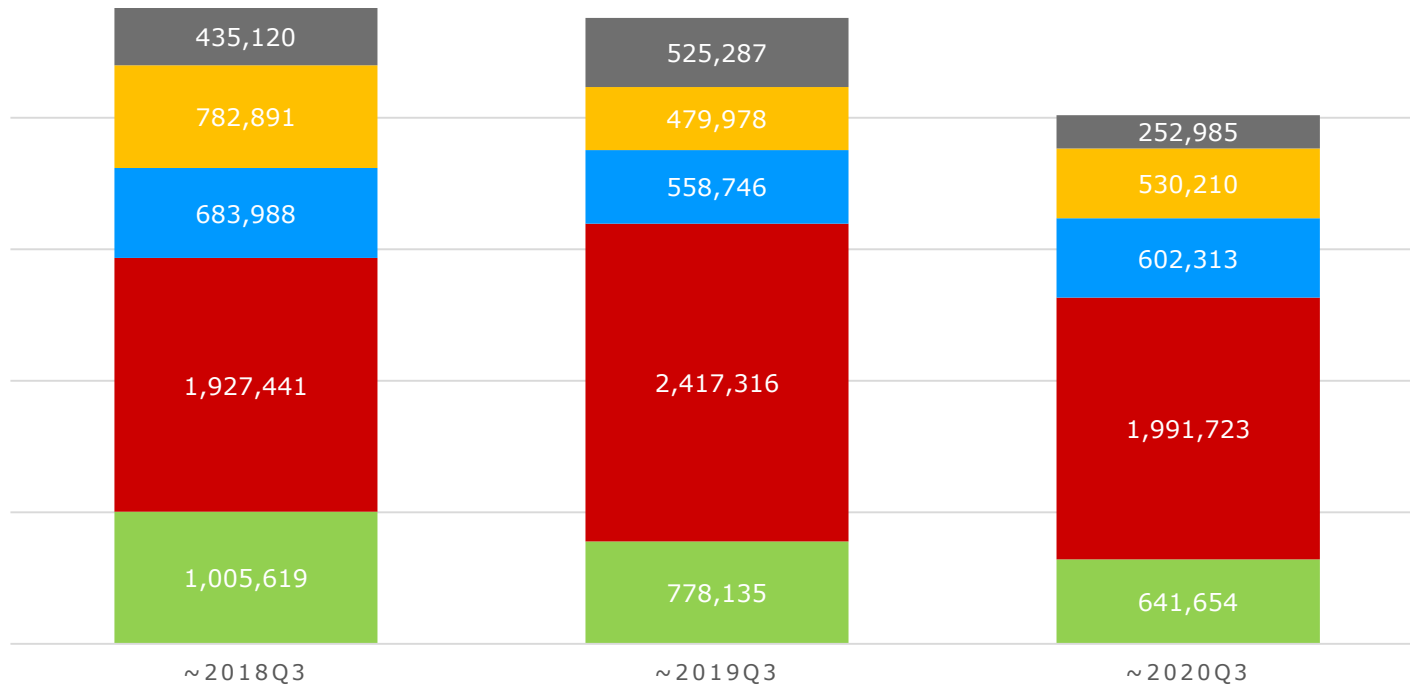


| Catalyst | Power Battery | Chemical Fertilizer | Specialty Chemicals | Others | Total Sales Revenue |
|----------|---------------|---------------------|---------------------|---------|---------------------|
| 641,654 | 1,991,723 | 602,313 | 530,210 | 252,985 | 4,018,885 |

Financial Results

Unit : NTD Thousand

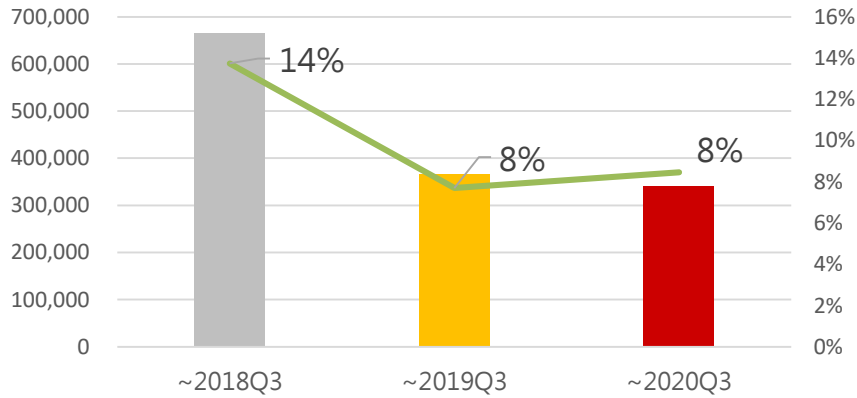
■ Catalyst ■ Power Battery ■ Chemical Fertilizer ■ Specialty Chemicals ■ Others



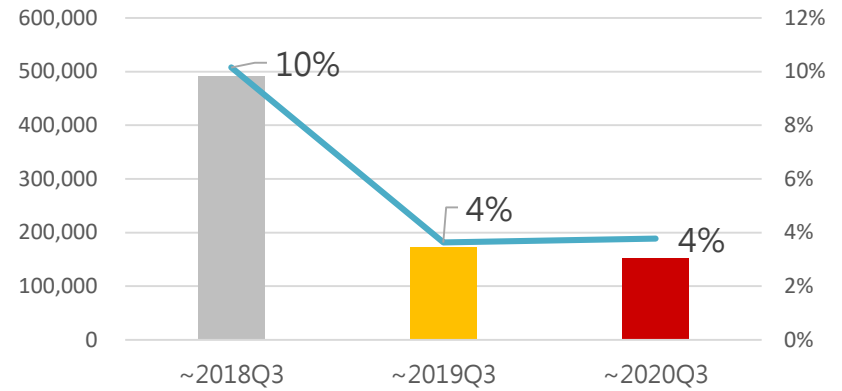
Financial Results

Unit : NTD Thousand

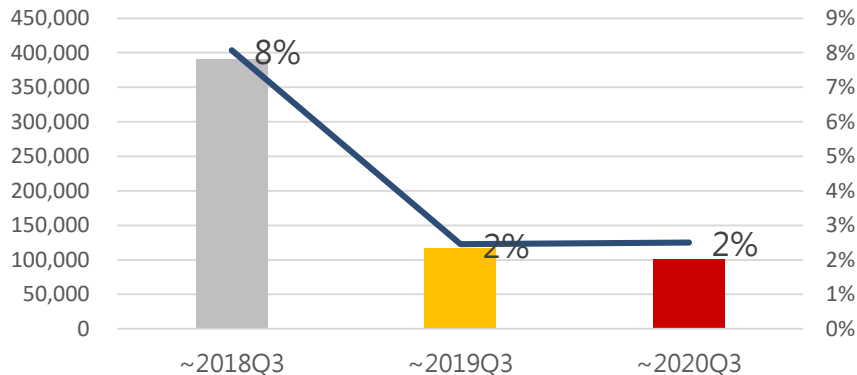
Gross margin



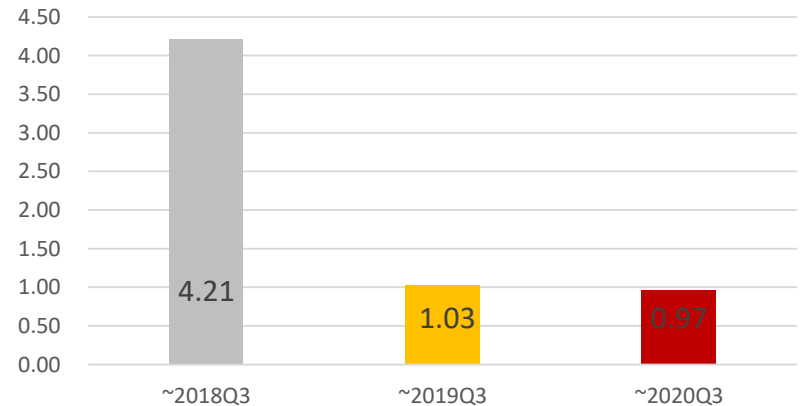
Operating Margin



Net Margin



EPS



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Thank you for your attention!